|91477 ARIZONA GRAIN, INC.

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Part of Public **Kecor**d A DIVISION OF ARIZONA GRAIN INC.
P.O. BOX 11188

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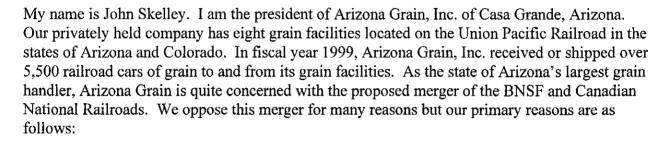
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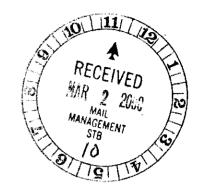
Surface Transportation Board Office of the Secretary, Case Control Unit, Attn: STB Ex Parte No. 582 1925 K Street N.W. Washington, D.C,. 20423-0001

Written Summary of Views

Ladies and Gentlemen of the Surface Transportation Board:



- 1. The U.S. is headed toward a two railroad oligopoly if these mega-mergers continue. This is not good for any rail shipper or consumer in the U.S. Without strong oversight of the merger process by the Surface Transportation Board, future railroad mergers are inevitable as the remaining railroads are forced to react to the ongoing mergers in an effort to remain competitive.
- 2. There has not been enough time allowed to see if the recently consummated mergers are having the effect of more efficient rail transportation at more competitive rates. As a shipper customer of a major railroad, we have seen little evidence of new efficiencies or lower freight rates as a result of a major merger of two railroads.
- 3. The rail shippers have had to endure very poor service from merging railroads during the initial period when the railroads were consolidating their assets and personnel. The costs born by the rail shippers during these times is never recouped and the costs incurred by the railroads encourages higher freight rates to off set the merger costs.
- 4. If the consolidation of the railroads leads to a scenario of inefficiently operating mega railroads and non competitive pricing, the ability to retrace the merger steps and go back to a situation of more competing railroads will certainly be difficult if not impossible to accomplish.



Surface Transportation Board Page 2 February 23, 2000

We at Arizona Grain hope that the National Surface Transportation Board carefully evaluates whether the continued consolidation of our nations railroads is really benefitting the industries who rely on railroad transportation and the many thousands of customers who these industries service. Thank you for your consideration of our views.

President

Arizona Grain, Inc.